Company Name:	
Line of Insurance: _	

PRIOR APPROVAL RATE APPLICATION

Your File #: (15 Characters Maximum)		DEPARTMENT USE ONLY
SERFFCD (plus 1 paper copy) Paper (1	original plus 1 copy)	Filing No.:
Does this filing include a variance request?Yes Is this a variance request submitted after the prior appr to which it applies? YesNo If yes, provide the applicable CDI File Number: Does this file contain group data? Yes No [Note: Complete page 2 if this is a group filing]	No oval application	SERFF No.: Date Filed: Compliance Date: Date Public Notified: Deemer Date:
Is this a specialty filing? Yes No Latest applicable CDI file number in this line, subline	and/or program:	Intake Analyst: Bureau & Senior:
Company Name NAIC Company Code Group Name		— Group Filing: Yes No — X-Reference No.:
NAIC Group Code Organized under the Laws of the State of		Form Variance % Change
NAIC Uniform Property & Casualty Product Coding Nand Line Code for this Line of Insurance:	Matrix Filing Code	
Line of Insurance:	Subline	
Home Office		
Name and Title of Contact Person		
Toll Free Phone No.: ()	Fax No.: (()
Email Address		
Mailing Address		
I declare under penalty of perjury under the laws of the	e State of California, that the	e information filed is true, complete, and correct.
Authorized Signature	Date of Filing	Telephone Number

Important note: Refer to the CDI website at http://www.insurance.ca.gov/0250-insurers/0800-rate-filings/ for the most current rate template and prior approval factors.

Company Name:	
Line of Insurance:	

INSURER GROUP FILING

List each insurer group company in alphabetica	d order.
Company Name	CDI Filing No
	(Department use only)
NAIC Company Code	NAIC Group Code
Company Name	CDI Filing No
	(Department use only)
NAIC Company Code	NAIC Group Code
Company Name	CDI Filing No
	(Department use only)
NAIC Company Code	NAIC Group Code
Company Name	CDI Filing No
	(Department use only)
NAIC Company Code	NAIC Group Code
Company Name	CDI Filing No
	(Department use only)
NAIC Company Code	NAIC Group Code
Company Name	CDI Filing No
	(Department use only)
NAIC Company Code	NAIC Group Code
Company Name	CDI Filing No
	(Department use only)
NAIC Company Code	NAIC Group Code
Company Name	CDI Filing No
	(Department use only)
NAIC Company Code	NAIC Group Code
Company Nama	CDI Eiling No
Company Name	CDI Filing No (Department use only)
	NAIC Group Code
	CDI Filing No
Company Ivanic	(Department use only)
NAIC Company Code	NAIC Group Code

Company Name:	
Line of Insurance: _	

PROPERTY AND LIABILITY FILING SUBMISSION DATA SHEET

The purpose of this filing is as follows: (More than one item may be marked)		
TYPE OF FILING	PRIOR APPROVAL RATE APPLICATION PAGES and EXHIBITS REQUIRED	
Now Program (Including adoption of advisory organization	Pages 1 through 9 11 12 and 14 plus orbibit 10	
New Program (Including adoption of advisory organization loss costs, forms and rules.)	Pages 1 through 8, 11, 13, and 14 plus exhibit 19	
Rates (Including adoption of advisory organization loss costs.)		
Increase rates	Pages 1 through 11, plus exhibits	
Decrease rate	Pages 1 through 11, plus exhibits	
Zero overall rate impact	Pages 1 through 11, plus exhibits	
Variance		
Filed together with the prior approval application to which it applies.	Page 12 and exhibit 15	
Filed after the prior approval application to which it applies.	Pages 1 through 6, 12, plus exhibit 15	
Coverage Forms (Including adoption of advisory organization for	orms.)	
With rate impact	Pages 1 through 11, 13, 14, plus exhibits	
Without rate impact	Pages 1 through 5, 13, 14	
Rules (Including adoption of advisory organization rules.)		
With rate impact	Pages 1 through 11, plus exhibits	
Without rate impact	Pages 1 through 5	

All Private Passenger Automobile class plans must be filed separately from the Prior Approval Rate Application.

Company Name:	
Line of Insurance: _	

PROPERTY AND LIABILITY FILING SUBMISSION DATA SHEET (Continued)

Proposed Earned Premiu	um Per Exposure: \$			
Proposed Overall Rate (Change:%			
Total earned premium n	nust include all income o	lerived from miscellaneous	s fees and other charges.	
<u>COVERAGE</u>	INDICATED CHANGE (%)	PROPOSED CHANGE (%)	CURRENT LEVEL EARNED PREMIUM	PROJECTED EARNED PREMIUM
1		_		
2				
4	_	_	_	
5	_	_	_	
6	_	_	_	
7		_	_	
8		_	_	
9		_	_	
10		_		
TOTAL:		_	_	

Company Name:	
Line of Insurance: _	

FILING CHECKLIST

Use this checklist to assemble a complete application.

Prior Approval Rate Application, page 1
Group Filing, page 2
Property and Liability Filing Submission Data Sheet, pages 3 and 4
Filing Checklist, page 5
Supporting Data Exhibits, page 6
Ratemaking Data, pages 7 and 8*
Reconciliation of Direct Earned Premium, page 9
Additional Data Required by Statute, page 10
Miscellaneous Fees and Other Charges, page 11
Variance Request, page 12
Forms, pages 13 and 14
Self-addressed, stamped envelope (Paper and CD submissions only)
Filing Memorandum
See the prior approval rate filing instructions regarding the following attachments.
Printed Rate and Rule Manual Pages
Underwriting Rules
Forms (Attach all independent forms and list all advisory organization forms)
Copies of the Reinsurance Agreements (Applies only to Medical Malpractice with facultative reinsurance attachment points above one million dollars and Earthquake where the cost of reinsurance is included in the rate development.)
*If completing an electronic template, the ratemaking data tab may be printed and used in lieu of pages 7 and 8.

Company Name:	
Line of Insurance: _	

SUPPORTING DATA EXHIBITS

Use this document to assemble a complete application.

Exhibit 1:	Filing History
Exhibit 2:	Rate Level History
Exhibit 3:	Policy Term Distribution
Exhibit 4:	Premium Adjustment Factor
Exhibit 5:	Premium Trend Factor
Exhibit 6:	Miscellaneous Fees and Other Charges
Exhibit 7:	Loss and Defense & Cost Containment Expense (DCCE) Development Factors
Exhibit 8:	Loss and DCCE Trend
Exhibit 9:	Catastrophe Adjustment
Exhibit 10:	Credibility Adjustment
Exhibit 11:	Excluded Expense Factor, (including application page 15, executive compensation)
Exhibit 12:	Ancillary Income
Exhibit 13:	Projected Yield and Federal Income Tax Rate on Investment Income (application pages 16, 17 and 18)
Exhibit 14:	Reinsurance Premium and Recoverables
Exhibit 15:	Variance
Exhibit 16:	Insurer's Ratemaking Calculations
Exhibit 17:	Rate Distribution
Exhibit 18:	Rate Classification Relativities
Exhibit 19:	New Program
Exhibit 20:	Group Filing
Exhibit 21:	

Company Name:	
Line of Insurance: _	

RATEMAKING DATA

If completing an electronic template, the ratemaking data tab may be printed and used in lieu of pages 7 and 8.

NAIC LINE CODE:	COVER	AGE:			
Prior Effective Date:	Proposed	d Effective Date:			
Marketing System:	Captive	Direct	Independ	lent	
Distribution System Percentage:	%	%	% (Weigh	nted by Earned Prem	ium)
Statistical period (check one): Accident year (all other) Policy year (for policies providing magnetic period) Report year (claims-made policies of the policies of the period)		overage only)			
		2 nd Prior Year	1 st Prior Year	Most Recent Year	*New Program Projected
YEA	AR				
California Direct Written Premium	\$_		\$	_ \$	_ \$
2. California Direct Earned Premium	\$_		\$	\$	\$
3. Premium Adjustment Factor [Developed in Exhibit 4]	-				-
4. Premium Trend Factor [Developed in Exhibit 5]	-				%
5. Miscellaneous Fees and Other Charges (not included in line 2) [Developed in Exhibit 6]	\$_		\$	\$	\$
6. Earned Exposure Units	_				
7. Historic Losses	\$_		\$	\$	\$
8. Historic Defense Cost and Containme Expense (DCCE)	ent \$_		\$	\$	_ \$
9. Loss Development Factor [Developed in Exhibit 7]	-				-
10. DCCE Development Factor [Developed in Exhibit 7]	-				

^{*}For New Programs, provide California figures. Complete Ratemaking Data lines 2, 5, 6, 7, 15, 16, 17 and 18. Corresponding exhibits are not required for new programs except Exhibit 19. The exhibit must fully detail the development of the rates, however.

Company Name:	
Line of Insurance:	

RATEMAKING DATA – (Continued)

		2 nd Prior Year	1 st Prior Year	Most Recent Year	New Program Projected
	YEAR				
11.	Loss Trend Factor [Developed in Exhibit 8]				%
12.	DCCE Trend Factor [Developed in Exhibit 8]				%
13.	Catastrophe Adjustment Factor [Developed in Exhibit 9]				
14.	Credibility Factor for Losses & DCCE [Developed in Exhibit 10]				%
15.	Excluded Expense Factor [Developed in Exhibit 11]				%
16.	Ancillary Income [Developed in Exhibit 12]	\$	\$	\$	\$
17.	Projected Federal Income Tax on Investment Income [Developed in Exhibit 13]				%
18.	Projected Yield [Developed in Exhibit 13]				%
	Lines 19, 20 & 21 - Applies only to Medica and Earthquake, where the cost of reinsuran			e attachment points	above one million dollars
19.	Direct Commissions				%
20.	Reinsurance Premium [Developed in Exhibit 14]	\$	\$	\$	\$
21.	Reinsurance Recoverables [Developed in Exhibit 14]	\$	\$	\$	\$

Company Name:	
Line of Insurance: _	

STATUTORY PAGE 14 CALENDAR YEAR DATA RECONCILIATION OF DIRECT EARNED PREMIUM DATA PER PROGRAM

Direct Earned Premium

		2nd Prior Year	1st Prior Year	Most Recent Year
Program / Filing		———	———	———
1		\$	\$	\$
		\$	\$	\$
		\$	\$	\$
·		\$	\$	\$
·		\$	\$	\$
·		\$	\$	\$
·		\$	\$	\$
		\$	\$	\$
·		\$	\$	\$
0		\$	\$	\$
	TOTAL	\$	\$	\$
	Statutory Page 14	\$	\$	\$
	Difference	\$	\$	\$
Explain the Differences:				

This exhibit requires insurers to itemize <u>each</u> program until all data is reconciled to the corresponding annual statement line of insurance (Statutory Page 14).

For residual market data, a filing number is not required.

Company Name:	
Line of Insurance: _	

ADDITIONAL DATA REQUIRED BY STATUTE*

Calendar Year

<u>DATA</u>	YEAR
Number of claims outstanding at beginning of year	
2. Number of claims during the year	
3. Number of claims closed during the year	
4. Number of claims outstanding at year's end ((1) + (2) - (3))	
5. Unearned Premiums	
6. Dollar amount of claims paid	
7. Net loss reserves for outstanding claims excluding claims incurred but not re	eported
8. Net loss reserves for claims incurred but not reported	
9. Losses incurred as a percentage of premiums earned – including IBNR	
10. Net investment gain or loss and other income or gain or loss allocated to the line.	
11. Net income before federal and foreign income taxes (line 10 plus line 15)	
12. Total number of polices in force on the last day of the reporting period	
13. Total number of policies cancelled	
14. Total number of policies non-renewed	
15. Net underwriting gain or loss (=CY earned premium minus CY incurred loss minus CY incurred expense)	
16. Separate allocations of expenses for:	
a) commissions and brokerage expense,	
b) other acquisition costs,	
c) general office expenses,	
d) taxes, licenses and fees,	
e) loss adjustment expense (DCCE & AOE), and	
f) other expenses	

*CIC §1857.7, CIC §1857.9 and CIC §1864

1. Do any fees or installment finance charges apply to this program? ____ Yes ____ No

Company Name:	
Line of Insurance: _	

MISCELLANEOUS FEES AND OTHER CHARGES

If yes, identify the fee and the amount charged for each type or	f fee and for each transaction.		
	INDIVIDUAL POLICY CHARGES		
	New Business	Renewals	
Policy fee	\$	\$	
Installment fee	\$	\$	
Installment finance charges (ancillary income)	%APR	%APR	
Endorsement fee	\$	\$	
Inspection fee	\$	\$	
Cancellation fee	\$	\$	
Reinstatement fee	\$	\$	
Late Fee	\$	\$	
SR 22	\$	\$	
Non-sufficient funds (NSF) fee (ancillary income)	\$	\$	
Membership dues (ancillary income)	\$	\$	
Other, specify:	\$	\$	

Except for installment finance charges, NSF fees, and membership dues, data relating to fees must be included in the ratemaking data, Page 7, Line 2 (direct earned premium) or Line 5 (miscellaneous fees) and Exhibit 6, miscellaneous fees, must be completed. Refer to the instructions for additional information.

Company Name:	
Line of Insurance: _	

REQUEST FOR VARIANCE

- 1. Identify each variance requested. [See below (f).]
- 2. Identify the extent or amount of the variance requested and the applicable efficiency standard, rate of return, loss development factors or trend which will result if the variance is granted. [Complete Exhibit 15]
- 3. Set forth the expected result or impact on the maximum and minimum permitted earned premium that the granting of the variance will have as compared to the expected result if the variance is denied. [Complete Exhibit 15]
- 4. Identify the facts and their source justifying the variance request and provide the documentation supporting the amount of the change in the applicable efficiency standard, rate of return, loss development factors or trend that is being proposed.

 [Complete Exhibit 15]

	[Complete Exhibit 15]
IDENT	TIFY THE BASES FOR VARIANCE – Refer to CCR §2644.27 (f) for the full regulation text.
1.	The mix of business has been altered.
2.	Request to recover additional costs for bona fide loss-prevention and loss reduction activities.
3.	Higher or lower efficiency standard due to:
	 AHigher or lower quality of service; or BSuperior or inferior service to underserved communities (CCR 2646.6); or CSmaller or larger than average policy size
4.	Higher or lower return on equity due to higher or lower financial investment in underserved communities (CCR 2646.6).
5.	Rate of return in a line in which the insurer writes 90% of its direct premium in one line or in California and its mix of business presents investment risks different from the risks typical of the line as a whole.
6.	Relief from operation of the efficiency standard for a line of insurance in which the insurer has never written over \$1 million in earned premium annually and the insurer is making a substantial investment in order to enter the market.
7.	The minimum permitted earned premium should be lower on the basis of the insurer's certification that the rate will not cause the insurer's financial condition to present an undue risk to its solvency.
8.	The insurer's financial condition is such that its maximum permitted earned premium should be increased in order to protect solvency.
9.	The loss development formula in CCR §2644.6 does not produce an actuarially sound result because:
	 AThere is not enough data to be credible; B There are not enough years of data to fully calculate the development to ultimate; C There are changes in the insurer's reserving or claims closing practices that significantly affect the data; or, D There are changes in coverage or other policy terms that significantly affect the data; or E There are changes in the law that significantly affect the data.
10	The trend formula in CCR §2644.7 does not produce an actuarially sound result because:
	 AThere is a significant increase/decrease in the amount of business written or changes in the mix of business; BThere is a significant change in the law affecting the frequency or severity of claims; CIt can be shown that trends calculated over a 10 year period are more reliable prospectively; DThere are changes in the insurer's claims closing practices that significantly affect the data; or, EThere are changes in coverage or other policy terms that significantly affect the data.

11. ____The maximum permitted earned premium would be confiscatory if applied.

STATE OF CALIFORNIA	
DEPARTMENT OF INSURANCE ((CDI)

Company Name:	
Line of Insurance: _	

FORMS

Insurers who wish to use a new or replacement form in connection with a new or existing program <u>must</u> furnish the following information and documentation for our review. Revisions <u>must be highlighted</u> and the corresponding manual pages must be provided.

	FORM NO.	TITLE	<u>TYPE</u>	<u>SOURCE</u>	SOURCE FORM NO.	<u>CATEGORY</u>	Restricts Coverage [Yes/No]	Broadens Coverage [Yes/No]	Rate Impact [Yes/No] % Change	Flat <u>Rate</u>
1] New: _					-					
Old: _										
2] New: _										
3] New: _										
5] New: _										

REQUIRED RESPONSES FOR THE ITEMS ABOVE

	Т	
	1	

- 1) Application
- 2) Endorsement
- 3) Policy
- 4) Other (Please define)

SOURCE

- 1) ISO*
- 2) Other Advisory Org. (OAO)*
- 3) Company
- 4) Other (State the name/s)

CATEGORY

- 1) New, mandatory
- 2) New, optional
- 3) Replacement, mandatory
- 4) Replacement, optional
- 5) Withdrawn, mandatory
- 6) Withdrawn, optional

^(*) Provide California Dept. of Insurance number (CDI #) under the column identified as Source Form No.

Company Name:	
Line of Insurance: _	

FORMS (Continued)

Documo	ents to be Filed
	Describe the purpose of the form or form change.
	For NEW FORMS , furnish a copy of the form to be filed, <u>unless</u> identical to an advisory organization form. If the form is a new endorsement to the policy, describe any changes in coverage under the policy. Describe what adjustments, if any, will be made to the premium due to the introduction of the forms.
	For REVISED FORMS , describe any changes in coverage between the proposed form and the current form. Reference pertinent sections of each form affected. Brackets [] should be used to identify any deletions on the current form and underline all changes in the revised form . Describe what adjustments, if any, will be made to the premium due to the revisions.

Company Name:	
Line of Insurance: _	

Executive Compensation Data* - part of exhibit 11

(Total Cash Paid, including Salary & Bonus)
(Section 2644.10 of the California Code of Regulations)

Group Name					NAIC Group Code				
Company Name (sapplication	s): as it appo	ears in the f	iling		NAIC Company Code		Stock Co.	Mutual Co.	Reciprocal Co.
YEAR		2 nd Prior Year			1 st Prior Year			Most Recent Year	
Countrywide Direct Earned Premium for Prop 103 Lines of Business for the Group									
	Cash & Salary	Bonus	Total	Cash & Salary	Bonus	Total	Cash & Salary	Bonus	Total
1st Highest Paid									
2nd Highest Paid									
3rd Highest Paid									
4th Highest Paid									
5th Highest Paid									

^{*}The data required in this exhibit is for the purpose of calculating that portion of the excluded expense factor that pertains to the total and excess executive compensation.

Company Name:	
Line of Insurance:	

EXHIBIT 13 (page 1 of 3)

PROJECTED YIELD AND FEDERAL INCOME TAX RATE ON INVESTMENT INCOME

Line number		Short Term Assets	Term	nediate Assets	Long Term Assets		
		One year or less	Over 1 yr through 5 yrs	Over 5 yrs through 10 yrs	Over 10 yrs through 20 yrs	Over 20 yrs	
1.7	US governments						
2.7	All other governments						
3.7	States, territories and possessions						
4.7	Political subdivisions						
5.7	Special revenue and assessment obligations						
6.7	Public utilities unaffiliated						
7.7	Industrial and miscellaneous						
8.7	Credit tenant loans						
9.7	Parent, subsidiaries and affiliates						
		One year or less	Over 1 year th	rough 10 years	Over 10) years	
(1)	US government bonds Sum of line 1.7 and 2.7					_	
(2)	Other taxable bonds Sum of line 6.7, 7.7, 8.7, 9.7, and half of 5.7					_	
(3)	Tax exempt bonds Sum of line 3.7, 4.7 and half of 5.7						

Data on line 1.7 through 9.7 are from the insurer group's most recent consolidated statutory annual statement, schedule D, part 1A, section 1.

Company Name:	
Line of Insurance:	

EXHIBIT 13 (page 2 of 3)

PROJECTED YIELD AND FEDERAL INCOME TAX RATE ON INVESTMENT INCOME

	IKOJECIEI) TIELD AND FEDER	Currently	TAX RATE ON INV	Federal	INCOME
		Invested Assets [1]	Available Yield * [2]	Return On Invested Assets [3]=[1]*[2]	Income Tax Rate [4]	Federal Income Taxes [5]=[3]*[4]
(1)	US government bonds					
()	(A) Short				35.00%	
	(B) Intermediate				35.00%	
	(C) Long				35.00%	-
(2)	Other taxable bonds				05.000/	
	(A) Short				35.00%	
	(B) Intermediate				35.00%	
(5)	(C) Long				35.00%	
(3)	Tax exempt bonds (A) Short				5.25%	
	(B) Intermediate				5.25%	
	(C) Long				5.25%	
(4)	Common Stock					
	(A) Dividends				14.175%	
	(B) Capital gains				34.10%	
(5)	Preferred stock dividends				14.175%	
(6)	Mortgage loans				35.00%	
(7)	Real estate	-			35.00%	
(8)	Cash**				35.00%	
(9)	Other***		_			
	(A) Dividends				14.175%	
	(B) Capital gains				34.10%	
(10)	Total Sum of line (1) thru (9)		_			

Data in column [1], line (1) through (3), are from page 1 of exhibit 13. Data in column [1], line (4) through (9), are from the insurer group's most recent consolidated statutory annual statement page 2 – Assets.

^{*} Currently available yields are defined in CCR §2644.20. Latest values are posted at http://www.insurance.ca.gov/0250-insurers/0800-rate-filings/0200-prior-approval-factors/

^{**} Annual statement page 2, line 5, cash only. Cash equivalents and short-term investments are included in Schedule D.

^{***} Annual Statement page 2, line 6 through 9.

Company Name:	
Line of Insurance: _	

EXHIBIT 13 (page 3 of 3)

PROJECTED YIELD AND FEDERAL INCOME TAX RATE ON INVESTMENT INCOME

		Invested Assets [1]	Currently Available Yield [2]	Return On Invested Assets [3]=[1]*[2]	Federal Income Tax Rate [4]	Federal Income Taxes [5]=[3]*[4]
(10)	Total line (10) exhibit 13, page 2					
(11)	Investment expense Annual Statement (AS) page 11, line 25				35.00%	
(12)	Total after investment expense line (10) - line (11)					
(13)	Federal income tax rate line (12) column [5] / column [3]					
(14)	Projected yield on invested assets line (12) column [3] / column [1]					
		Most Recent Year				
(15)	Loss reserves AS page 3, line 1					
(16)	Loss adjustment expense reserves AS page 3, line 3					
(17)	Unearned premium reserves AS page 3, line 9					
(18)	Surplus as regards to policyholders AS page 3, line 35					
(19)	Total reserves and surplus Sum of line (15) to (18)					
(20)	Projected yield adjusted to reserve and sur					